

## 25+ Million Panelists • 29 Countries • 4 Continents

20 Million+ Interviews • 8,000+ Projects • 300+ Clients annually



PANEL BOOK

## Get precise...

with the sampling of your next project.

PrecisionSample.com

## INTRODUCTION

Precision Sample is one of the fastest growing companies in the online and mobile sample industry. Our innovative technology and experienced project managers ensure clients receive the highest quality data and fastest turn-around time in a rapidly changing marketplace.

Founded in 2010, Precision Sample is led by Don Golden and Partha Pudhota. A 14-year online sample veteran, Don has a successful track record of building highly engaged panels and leading over-performing teams during his tenures at goZing Research, Greenfield Online and Clear Voice Research. As Precision's Co-founder & CTO, Partha oversees development operations and has a successful, 16-year track record developing enterprise level software at companies including Dell, Aspen Marketing, and DME Automotive.

We offer programming and hosting and sample across nearly every major country in North America, Europe, Asia and South America. With panels exceeding 25+ million active, engaged and verified B2C & B2B respondents we can fill even the most challenging project requirements. Precision Sample clients have access to the highest quality, most validated sample source available in the industry backed up by our unmatched consultative client service and project management teams. We're the sample supplier of choice for discerning market researchers fielding complex mission critical research projects.





## Our panels are comprised of OVER 25 MILLION MEMBERS

### PANEL ACQUISITION METHODOLOGY

A core competency of attracting, recruiting, engaging and retaining people is what Precision Sample is built upon. We are blending traditional sampling methodologies with emerging trends, technologies and partnerships leading to a richer more meaningful sample experience for our members and clients.

### GET PRECISE:

- 15,000 daily sign-ups and over 55,000 daily survey participants
- 120 Integrated partners and growing
- 92% of completes are sourced from our proprietary panels
- 50% of respondents on mobile devices
- Platform agnostic
- In language Hispanic panel with over 25,000 active members – LoQueDigo.com
- 90 day active membership



3

Given the new paradigm of sample, insights and sample are readily available from a plethora of new market entrants. With so many sampling options, it can be difficult to discern between quality providers and unvalidated fly-by-night sources. Precision Sample gives you peace of mind with every sample through proprietary quality systems and active respondent management. Whether engaged as a one-stop-shop or as a part of multi-vendor sourcing, we're here to help with creative solutions that meet your timeline and budget.

- Global Panel With proprietary panels in US, Australia, Canada & United Kingdom and proprietary access to Macromill / MetrixLab family of panels in APAC (Japan, South Korea, Taiwan, China & India); and EMEA (Germany, France, Italy, Netherlands, Spain & Russia), we are one of the few truly global panels in the industry.
- Experienced Service Team Not only do we have guaranteed sample delivery in less than 2 hours from the time the project kicks off, clients are ensured continuity and efficiency in the fielding process by working with the same highly trained Project Manager from bid-to-field. Our team is well versed in quick-turn projects and complex tracking projects that require replicate sampling and sample frame consistency.
- Technology Our custom platform powers validation, profiling, monitoring, real-time profiling, automated access and evolved sample balancing and blending systems.
- **Quality** Every Precision Sample panelist is validated with Quality Sentinel, our industry-leading proprietary 20-step validation process.
- **Global Footprint** Our Project Management teams are available and actively managing projects and client requests 7 days a week.



# CLIENT TESTIMONIALS



"Precision Sample is one of our top sampling partners. They are flexible and understanding of our needs, which makes us look great to our clients, resulting in repeat business for both firms. Although the sampling industry has become more commoditized in recent years, Precision Sample stands out as a true partner who doesn't make you jump through hoops or question your objectives. Rather they offer the perfect combination of consulting, feasibility, pricing, and quality in a an efficient manner. We greatly value our partnership."

» Emilio Ditrapani, Director, Global Sampling & Knowledge, Gongos, Inc.

"I recommend Precision Sample as one of the best online panel providers in the industry. We have used them on a variety of consumer and business research studies over the past 2 years, and they have consistently exceeded expectations for delivery. My clients, both internal and external, are very happy with the quality and speed of fielding—they deliver on time and we typically scrub only a fraction of their completes in comparison to all panel suppliers we use."



» Matt Robbins, Vice President, Insight and Research, LEWIS Global Communications



"I've worked with Precision Sample on several occasions as my classes involve both group and individual marketing research projects conducted by our Master's in Marketing Research students. Our projects have ranged from identifying local (e.g. airline travelers, shooting sports enthusiasts) to national/regional (e.g. yoga participants, baked goods consumers, wine drinkers). Precision Sample has been a pleasure to work with in all cases. The account team is extremely responsive and helpful. The surveys are fielded very quickly and the sample quality is very high. We've even recruited the sample to participate in online focus groups which has been a great experience for the students and we wouldn't have been able to offer this to our project clients without having Precision Sample. We look forward to working with Precision Sample again"

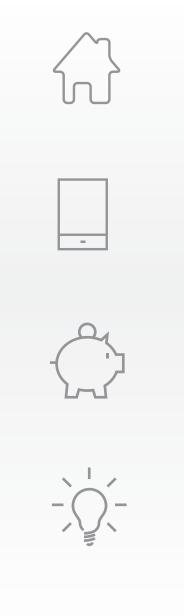
» Don Deveaux, MSU Professor, Broad College of Business, Master's in Marketing Research



## PANEL FUN FACTS

### DID YOU KNOW THAT AMONG OUR PANEL:

- **68%** live in single family home
- **15%** have paid off their mortgage
- **82%** are pet lovers with dogs topping the list of favorites
- 29% of our US panelists are Verizon mobile phone customers. AT&T is a close second at 24%
- Just charge it! **81%** have at least 1 credit card
- **74%** have a savings account
- Our panel loves to work around the house with
  75% being self-proclaimed DIY'ers
- Around 1/2 of our panel respond to surveys on their mobile devices!
- Got kids? **53%** of our panel have a child under 18 in the household







6

# PANEL COUNTS BY COUNTRY

### Panelists by country among our 25+ million active engaged panelists:

				. /	_
NOR	TH AMERICA		ASI	A/OCEANA	
	United States	9,122,805	٠	Japan	5,195,985
+	Canada	618,955	۲	India	2,232,734
SOU	TH AMERICA		<b>:•</b> ;	South Korea	1,302,486
	Brazil	1,365,902		Indonesia	881,848
•	Mexico	688,309	*)	China	613,518
	Colombia	322,385	*	Vietnam	478,083
•	Argentina	271,738		Thailand	470,547
*	Chile	144,714	*	Taiwan	238,017
EUROPE		*	Australia	197,495	
	UK	1,100,039	•	Malaysia	125,672
W	Germany	955,563	MID	DLE EAST	
	France	941,896		United Arab Emirates	79,751
	Russia	928,525	850780 	Saudi Arabia	55,205
	Italy	370,274			
<u>.</u>	Spain	347,920			
	Netherlands	265,496			
-	Poland	199,789			
	Belgium	76,308			
	Ireland	75,472			



# **PROFILE TARGETS**

With our real-time profiling capabilities, we're able to reach any audience for your project. Our experienced team has collected our most common targeting requests into 7 Profile questionnaires for our panelists to complete.

#### PERSONAL:

Household income
Marital status
Sexual orientation
Education
Languages spoken
Hispanic country of origin
Residence description
Home value
Mortgage term and type
Household DIY'ers
Expecting mothers/fathers due date month and year
Children in household including birth year and gender
Pets
Savings account
Checking account
Credit cards
Banking affiliation
Investable assets
401K and investment accounts
Stocks, bonds, and financial products
Grocery shopping habits and box stores
Smoking habits and tobacco use
Insurance policies held
Mobile phone networks
Smartphone ownership
Tablet ownership

#### WORK:

Employment status

- Job title
- Number of employees supervised
- Line of business
- Type of company
- Revenue
- Number of PCs in organization
- Business location and number
- Company age
- Company size domestic
- Company size international
- Company structure
- Decision making influence:
- Computer services / hardware / software
- Consulting services
- Digital marketing / advertising
- Employment / tax services
- Financial services / banking / business credit
- HR / employee benefits / training
- Internet services
- Legal services
- Maintenance
- Marketing / advertising services
- Meeting accommodations / travel / transportation
- Office services / moving
- Print / copy / photo services
- Raw materials / components
- Shipping / mail services
- Telecommunications



## **PROFILE TARGETS**

#### AUTO:

Number of cars in household Make, model and year Purchase type New or used Vehicle payment Length of ownership Car features Service history Future vehicle purchase time frame Motorcycle, boat & recreational vehicle ownership

#### MEDICAL:

Household medical products used

Health ailments for self (50 selected ailments)

Health ailments for children (50 selected ailments)

Health ailments for other household adults (50 selected ailments)

Health treatments for self

Health treatments for children

- Health treatments for other household adults
- Health activities for self
- Health activities for children
- Health activities for other household adults

Medications for self

- Medications for children
- Medications for other household adults

#### TECHNOLOGY:

Cell phone manufacturer Cell phone network provider Cell phone contract type Cell phone average monthly bill Number of computers in household Computer brand Computer operating system Computer webcam Computer microphone Computer sound capabilities Internet access Preferred web browser Home internet service provider Online activities Social Networking Game system ownership Amount spent on games monthly TV HDTV ownership TV LCD/Plasma ownership Cable television service provider DVD player ownership Amount spent on DVDs monthly



# **PROFILE TARGETS**

### SHOPPING:

Household grocery shopping P6M grocery stores shopped P6M non-grocery stores shopped Grocery products purchased Beverages purchased P3M alcohol purchases Wine consumption Beer brand preference Vegetarian/Vegan Food allergies Coffee consumption Coffee brand preference Tea consumption Tea brand preference Fresh juice consumption Fresh juice brand preference Apparel purchases Online retailers shopped P6M restaurants dined Media purchases Internet purchases

### TRAVEL & ENTERTAINMENT:

Preferred airline Air travel frequency -Domestic -International Preferred hotels Hotel stay frequency -Pleasure -Business Travel destinations Travel website preferences Preferred car rental company Cruises Sports, hobbies, and leisure activities Sports viewing Magazine readership Media Cconsumption

### Don't see the profiling your project requires?

We have the ability to real-time profile virtually any audience and are happy to run incidence checks. Contact your sales person for more details about our real-time profiling capabilities.



5415 15451 7625 17118 5476 22948 5625

## PrecisionSample.com



Precision Sample, LLC 3461 Ringsby Court, Suite 240 Denver, CO 80216

(720) 766-5106 sales@precisionsample.com rfq@precisionsample.com